

Notice of Rate Increase

Dear Valued Customer,

All of us here at Huntington Pool Services thank you for the privilege of working with you and caring for your pool. It is a very delicate balance to provide for you a service with which you are happy, keeping your rate at an affordable level, and our expenses as low as possible to ensure some profitability. We particularly appreciate your patience and understanding when weather creates challenging circumstances in terms of the condition of your pool and our ability to maintain it ideally.

Over two and a half years have passed since we last raised our monthly rate. Over that time period, the Sacramento area has experienced about 7.5% consumer inflation. The rate is actually higher for businesses who have absorbed some of the inflation. However, that can only last so long. In our particular industry, we have seen chemical costs rise much higher. Our rent on our facility has just increased by 15%.

One of our biggest expenses is our trucks and as you know, gas prices have surged. Most likely, gas prices will drop back down nationally when the Iran Conflict is resolved. However, California has its own unique problem with refineries shutting down. It is quite possible that California gas prices will remain high or even continue to increase.

Unfortunately, we have no choice but to raise rates to keep with our growing expenses.

On August 1st, this year, there will be a \$10/monthly rate increase. This rate increase will not apply to our newer customers that started service after January 1st, 2026. For those with a spa only, the rate will increase only \$5/mo.

We appreciate your understanding. We know that all of us are in our own unique financial situations and hope that we can continue to serve you. Always feel free to call us with any concerns.

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Darrell Huntington